DR. Paul White "Making Work Relationships Work"



Dr. Paul White is a psychologist, author, speaker, and consultant who makes work relationships work. He has written articles for and been interviewed by Bloomberg's Business Week, CNN/Fortune.com, Entrepreneur.com, Fast Company, FoxBusiness.com, Huffington Post LIVE, U.S. News and World Report, and Yahoo! Finance.

As a speaker and trainer, Dr. White has taught around the world, including North America, Europe, South America, Asia, and the Caribbean. His expertise has been requested by Microsoft, Miller Coors, NASA, the Million Dollar Round Table, ExxonMobil, the Milken Institute, DIRECTV, the Salvation Army, Princeton University, Dartmouth College, Napa Valley Community Foundation, Rockefeller Philanthropy Advisors, Compassion International, and numerous other national organizations.

Dr. White is the coauthor of three books including, *The 5 Languages of Appreciation in the Workplace*, written with Dr. Gary Chapman (author of the #1 NY Times bestseller, The 5 Love Languages), which has sold over 250,000 copies. Based on their extensive research and expertise, Dr. White and Dr. Chapman have developed a unique way for organizations to motivate employees that leads to increased job satisfaction, higher employee performance and enhanced levels of trust. Their online assessment tool, Motivating by Appreciation Inventory, has been taken by over 110,000 employees and their Appreciation at Work training resources have been used by numerous corporations, colleges and universities, medical facilities, schools, non-profit organizations, and government agencies, and is used in over 25 countries.

In his most recent book, The Vibrant Workplace: Overcoming the Obstacles to Building a Culture of Appreciation, (released in April 2017), Dr. White identifies the top 10 obstacles encountered in trying to build appreciation into an organization's culture, and how to overcome these challenges successfully.

A highly sought-after keynote speaker and leadership trainer, Dr. White's style has been described as "high energy world-class expertise built upon Midwestern practicality with the right touch of humor and personal connection."

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